



**MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT
and U.S. COMMERCIAL SERVICE**

Announce the development of a personalized Trade Mission on behalf of Missouri companies

TRADE MISSION TO CHINA 2003

Beijing
Hebei (Sister State)
Shanghai
Hong Kong

Tuesday, October 14
Sunday, October 19
Tuesday, October 21
Thursday, October 23

Hurry! This offer is limited to the first 10 participants!
Registration Fee - \$2,550

Including customized one-on-one business meetings, a business conference in the Great Hall of the People in Beijing, a Trade Fair in Hebei, ground transportation, and all meals and hotels.

CHINA holds huge potential for American exporters, particularly in key sectors such as energy, environmental technology, telecommunications, medical equipment, construction material, services, and franchising. In 2002, **U.S. exports to China grew 15% over 2001**. With China's accession to the World Trade Organization, the number of sectors with market potential is expanding dramatically and quickly.

Beijing (pop. 13.82 mil. March 2001) the capital of China. As a cultural, educational and scientific development center, Beijing has grown rapidly in commercial and service activities in recent years. The 2008 Olympics will provide hundreds of opportunities for U.S. firms, and the Beijing Science and Technology Park continues to attract multiple technology companies for trade and investment purposes.

Shanghai (pop. 16.74 mil. March 2001) is now firmly established as the country's leading financial and commercial center. Since 1992, Shanghai has achieved double-digit growth in its GDP rate for nine consecutive years. In the first quarter of 2003, Shanghai's growth rate reached 11.8%. Shanghai operates the largest and busiest port in China with foreign trade volume accounting for a quarter of the country's total.

Hebei (pop. 67 mil.) is a large agricultural province in China and is Missouri's sister-state. In 2002 Hebei's GDP reached \$73.4 billion, ranking the 6th among the county's provinces. Hebei is one of the fastest growing provinces in China due to its geographical location, developed communication systems and transportation networks. Hebei is rich in mineral resources and boasts a highly qualified work force.

HONG KONG (pop. 6.9 mil.) continues to benefit from its free-market philosophy, absence of trade barriers, well-established rule of law, low and predictable taxes, transparent regulations, free flow of information, and complete freedom of capital movement. There are more than 1,100 U.S. businesses represented in Hong Kong, including over 500 regional operations. More than 50,000 American citizens reside in Hong Kong. The United States is one of Hong Kong's largest investors, and U.S. exports to this market totaled \$11.3 billion in 2002. Hong Kong is also a commercial hub of China, and its trading firms have the expertise to access to new markets in mainland China for Missouri products and services.

China Mission 2003



YES, I would like to participate in the China Mission '03

Company Name: _____

Contact Name & Title: _____

Address: _____

Telephone: _____ Fax: _____

E-mail: _____ Website: _____

Desired Business Relationship

Sales agent or sales representative Distributor Partnership or Joint Venture

Licensing Agreement End User, Direct Sales or Dealer

Your Type of Firm

Manufacturer Service Firm Other

Please explain your business objective: _____

Product Description: *(Your product description will be used for advertisement purposes, and to facilitate the scheduling of appointments in China. Please be specific in your description, and use as much space as necessary to promote your business interests throughout China. Use a separate sheet of paper if necessary.)*

Please circle all applicable product categories from the list below:

- | | |
|--|---|
| A. Agricultural Equipment | N. Food Processing & Packaging Equipment |
| B. Aircraft & Parts | O. Franchising |
| C. Automotive Parts & Accessories | P. Industrial & Specialty Chemicals |
| D. Building Products | Q. Industrial Process Controls |
| E. Computers & Peripherals | R. Information Technology |
| F. Computer Software | S. Laboratory & Scientific Instruments |
| G. Construction Machinery & Equipment | T. Medical Equipment |
| H. Consumer Goods | U. Mining Equipment & Services |
| I. Education & Training | V. Oil & Gas Exploration Equipment & Services |
| J. Electric Power Generation & Transmission | W. Processed Foods |
| K. Electronic Components | X. Pumps, Valves & Compressors |
| L. Electronic Industry Production/Test Equipment | Y. Telecommunications Equipment & Services |
| M. Environmental Technology & Equipment | Z. Travel & Tourism Services |

Please return the participation form and registration fee no later than September 1, 2003.

MO Department of Economic Development, Division of Business Services

Attn: Mr. Yan Li

301 West High, Room 720

Jefferson City, MO 65102

Tel: (573) 751-7549

Fax: (573) 526-1567